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Supply of Inventory | 1.34 | 0.78 | -0.56 | -41.79% | Decrease | | | |  | |  |  |  |  | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Listed (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** | | Listing Units (Taken) | 98 | 82 | -16 | -16.33% | Decrease | | Average Original List Price | $710,084.53 | $638,695.68 | -$71,388.85 | -10.05% | Decrease | | Average Original List $ / SqFt | $306.05 | $312.97 | $6.92 | 2.26% | Increase | | | |  | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Went Pending (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** | | Listing Units (Went Pending) | 96 | 75 | -21 | -21.88% | Decrease | | Average List Price | $694,639.96 | $629,978.60 | -$64,661.36 | -9.31% | Decrease | | Average List $ / SqFt | $294.94 | $306.91 | $11.97 | 4.06% | Increase | | Average Days to Offer | 52 | 25 | -27 | -51.92% | Decrease | | | |  | |  |  |  |  | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Listed & Price Changed (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** | | Listing Units (Price Changed) | 18 | 9 | -9 | -50% | Decrease | | Average Original List Price | $792,744.39 | $551,872.33 | -$240,872.06 | -30.38% | Decrease | | Average Original List $ / SqFt | $325.91 | $351.51 | $25.60 | 7.85% | Increase | | | |  | |  |  |  |  | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Sold (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** | | Closed Units (Sold) | 55 | 61 | 6 | 10.91% | Increase | | Average Days on Market | 53 | 35 | -18 | -33.96% | Decrease | | Average Days to Offer | 39 | 24 | -15 | -38.46% | Decrease | | Average Sale Price | $572,085.85 | $628,859.02 | $56,773.17 | 9.92% | Increase | | Average Sale $ / SqFt | $268.33 | $315.27 | $46.94 | 17.49% | Increase | | Average List Price | $579,486.35 | $626,717.95 | $47,231.60 | 8.15% | Increase | | Average List $ / SqFt | $270.65 | $311.20 | $40.55 | 14.98% | Increase | | Average Original List Price | $600,098.16 | $634,695.84 | $34,597.68 | 5.77% | Increase | | Average Original List $ / SqFt | $278.49 | $314.30 | $35.81 | 12.86% | Increase | | Average Sale Price as % of List Price | 99.08% | 101.35% | 2.27% | 2.29% | Increase | | Average Sale Price as % of Original List Price | 96.29% | 100.41% | 4.12% | 4.28% | Increase | | Average Sale Price as % of Assessed Price | N/A | N/A | N/A | N/A | No Change | | Sold Units - Short Sale | 0 | 0 | 0 | 0% | No Change | | Sold Units - Lender-Owned | 3 | 0 | -3 | -100% | Decrease | | | |  | |  |  |  |  | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **12-Month Activity as of April 30** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** | | Units Listed | 341 | 313 | -28 | -8.21% | Decrease | | Units Price Changed | 96 | 50 | -46 | -47.92% | Decrease | | Units Went Pending | 312 | 304 | -8 | -2.56% | Decrease | | Units Sold | 287 | 292 | 5 | 1.74% | Increase | | | |  | |  | | |

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