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| **Listing Inventory on April 30** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Listing Units | 32 | 19 | -13 | -40.63% | Decrease |
| Average Days on Market | 105 | 48 | -57 | -54.29% | Decrease |
| Average List Price | $1,223,228.06 | $1,034,336.79 | -$188,891.27 | -15.44% | Decrease |
| Average List $ / SqFt | $310.49 | $341.15 | $30.66 | 9.87% | Increase |
| Approximate Absorption Rate | 74.74% | 128.07% | 53.33% | 71.35% | Increase |
| Approximate Months Supply of Inventory | 1.34 | 0.78 | -0.56 | -41.79% | Decrease |

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| **Listed (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Listing Units (Taken) | 98 | 82 | -16 | -16.33% | Decrease |
| Average Original List Price | $710,084.53 | $638,695.68 | -$71,388.85 | -10.05% | Decrease |
| Average Original List $ / SqFt | $306.05 | $312.97 | $6.92 | 2.26% | Increase |

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| **Went Pending (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Listing Units (Went Pending) | 96 | 75 | -21 | -21.88% | Decrease |
| Average List Price | $694,639.96 | $629,978.60 | -$64,661.36 | -9.31% | Decrease |
| Average List $ / SqFt | $294.94 | $306.91 | $11.97 | 4.06% | Increase |
| Average Days to Offer | 52 | 25 | -27 | -51.92% | Decrease |

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| **Listed & Price Changed (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Listing Units (Price Changed) | 18 | 9 | -9 | -50% | Decrease |
| Average Original List Price | $792,744.39 | $551,872.33 | -$240,872.06 | -30.38% | Decrease |
| Average Original List $ / SqFt | $325.91 | $351.51 | $25.60 | 7.85% | Increase |

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| **Sold (Year to Date)** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Closed Units (Sold) | 55 | 61 | 6 | 10.91% | Increase |
| Average Days on Market | 53 | 35 | -18 | -33.96% | Decrease |
| Average Days to Offer | 39 | 24 | -15 | -38.46% | Decrease |
| Average Sale Price | $572,085.85 | $628,859.02 | $56,773.17 | 9.92% | Increase |
| Average Sale $ / SqFt | $268.33 | $315.27 | $46.94 | 17.49% | Increase |
| Average List Price | $579,486.35 | $626,717.95 | $47,231.60 | 8.15% | Increase |
| Average List $ / SqFt | $270.65 | $311.20 | $40.55 | 14.98% | Increase |
| Average Original List Price | $600,098.16 | $634,695.84 | $34,597.68 | 5.77% | Increase |
| Average Original List $ / SqFt | $278.49 | $314.30 | $35.81 | 12.86% | Increase |
| Average Sale Price as % of List Price | 99.08% | 101.35% | 2.27% | 2.29% | Increase |
| Average Sale Price as % of Original List Price | 96.29% | 100.41% | 4.12% | 4.28% | Increase |
| Average Sale Price as % of Assessed Price | N/A | N/A | N/A | N/A | No Change |
| Sold Units - Short Sale | 0 | 0 | 0 | 0% | No Change |
| Sold Units - Lender-Owned | 3 | 0 | -3 | -100% | Decrease |

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| **12-Month Activity as of April 30** | **2019** | **2020** | **Var.** | **Var. %** | **Trend** |
| Units Listed | 341 | 313 | -28 | -8.21% | Decrease |
| Units Price Changed | 96 | 50 | -46 | -47.92% | Decrease |
| Units Went Pending | 312 | 304 | -8 | -2.56% | Decrease |
| Units Sold | 287 | 292 | 5 | 1.74% | Increase |

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